

SALEM

INVESTMENT PARTNERS

Salem Investment Partners manages a family of funds totaling over \$500 million. We specialize in debt and equity investments in middle market businesses. Salem has invested in over 150 companies in a variety of industries, excluding commercial real estate.

USE OF CAPITAL

- Organic growth
- Recapitalization
- Acquisitions
- Management buyouts
- Capital expenditures
- Debt restructuring

INVESTMENT CRITERIA

- Min revenue \$10 million
- Min EBITDA \$1 million
- Ownership with at-risk capital
- Experienced and invested management team
- Focused on the Southeast and Midwest

INDUSTRY EXPERIENCE

- Business services
- Light manufacturing
- Industrial distribution
- Consumer products
- Healthcare services
- Information technology

Phil Martin

Partner
pmartin@salemip.com

Kevin Jessup

Partner
kjessup@salemip.com

David Faris

Partner
dfaris@salemip.com

Brad Morton

Partner
bmorton@salemip.com

Logan Trotter

Principal
ltrotter@salemip.com

Max Greer

Principal
mgreer@salemip.com

John Stanier

Principal
jstanier@salemip.com

Patrick Kenna

Vice President
pkenna@salemip.com

Brandon Reiber

Senior Associate
breiber@salemip.com

Carter Jessup

Senior Associate
cjessup@salemip.com

Robert Broadway

Associate
rbroadway@salemip.com

SELECT INVESTMENTS



Nixon Power Services

April 2014 | Nashville, TN | Recapitalization
Power generation equipment and service



DeWayne's Quality Metal Coatings

July 2015 | Lexington, KY | Recapitalization
Metal finishing services



Tiff's Treats

June 2019 | Austin, TX | Growth
Warm cookie delivery



Ecotone

June 2021 | Forest Hill, MD | Buyout
Ecological restoration services



Haberfeld

June 2021 | Lincoln, NE | Recapitalization
Digital marketing services, consulting & training



Semify

Dec 2021 | Rochester, NY | Buyout
SEO, SEO content and backlink services



Brown & Miller Racing Solutions

June 2022 | Concord, NC | Buyout
Fluid transfer hoses and fittings for high performance engines



Colorado Industrial Packaging

Aug 2022 | Colorado Springs, CO | Buyout
Value-add packaging solutions



AGS Automotive Solutions

Oct 2022 | Muskegon, MI | Acquisition
Aftermarket brake lines and auto parts



CM Industries

June 2023 | Lake Zurich, IL | Buyout
High-quality welding components



ShopSabre

June 2023 | Lakeville, MN | Recapitalization
CNC routers and plasma tables



Gautier Steel

July 2023 | Johnstown, PA | Buyout
Rolled steel bar and specialty steel plates



Jurassic Quest

July 2023 | Spring, TX | Recapitalization
Educational, interactive dinosaur events



Peacock Pavers

July 2023 | Atmore, AL | Buyout
High-end, architectural concrete pavers



Ark Therapeutics

Oct 2023 | Columbia, SC | Buyout
Speech therapy tools



Kosmos Q

Nov 2023 | Tuttle, OK | Buyout
Premium BBQ rubs, sauces and glazes



Special T

Nov 2023 | Alpharetta, GA | Growth
High-quality commercial office tables



iFranchise Group

Dec 2023 | Munster, IN | Buyout
Franchise consulting services



Ray Allen

May 2024 | Colorado Springs, CO | Buyout
Tactical canine training equipment



Salisbury Moore

June 2024 | Raleigh, NC | Buyout
General Contractor - hotel renovation & rebranding projects



The Virginia Food Group

Oct 2024 | Wakefield, VA | Buyout
Manufacturer, marketer, and distributor of premium peanuts and snack mixes



ERC Broadband

Nov 2024 | Asheville, NC | Recapitalization
Regional fiber optic network providing high speed internet services